

SHANNON SEITZ
Vice President

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Dr. Seitz has a broad range of expertise in antitrust economics, class certification, labor economics, econometrics and applied microeconomics. She has worked on a series of high-profile antitrust matters involving employment and consumer products. She has provided economic analysis in antitrust and intellectual property litigation, with a particular focus on high technology, pharmaceuticals, and employment matters. Dr. Seitz has authored an expert reports and declarations pertaining to employment and class certification litigation. Dr. Seitz has extensive experience preparing expert witnesses and counsel for deposition and has attended and assisted at numerous high-profile depositions regarding employment, antitrust and drug litigation. Dr. Seitz was formerly a co-editor at *Labour: Review of Labour Economics and Industrial Relations*, and has been a principal investigator and co-investigator on grants funded by the Social Security Administration and Social Sciences and Humanities Research Council of Canada. She has published research in the *CPI Antitrust Chronicle*, *International Economic Review*, *The Review of Economic Studies*, and the *Journal of Labor Economics*. Prior to joining Analysis Group, she was an assistant professor of economics at Boston College.

EDUCATION

Ph.D.	Economics, Western University
M.A.	Economics, Western University
B.Comm.	Economics (Honors), University of Saskatchewan

PROFESSIONAL EXPERIENCE

2010 - Present	Analysis Group, Inc., Boston, MA
2006 - 2010	Boston College, Boston, MA Assistant Professor of Economics
2000 - 2006	Queen's University, Ontario, Canada Assistant Professor of Economics
2002 - 2002	University of Maryland, College Park, MD Visiting Faculty Associate, Maryland Population Research Center

EXPERT TESTIMONY

Jose Albino Lucero Jr. v. SolarCity Corp., United States District Court, Northern District of California. Declaration on the standard procedure for producing materials considered in support of an expert report or declaration for class certification, 2017.

Donis et. al. v. American Waste Services LLC, et al. Norfolk Superior Court, Commonwealth of Massachusetts. Expert report on damages associated with allegations of failure to pay prevailing wages, 2016.

SELECTED CASEWORK

- **Employment Antitrust Matter (multiple)**
Supported experts in the analysis of liability regarding an alleged conspiracy to restrict employee movements and suppress employee compensation.
- **Confidential Matter Involving Non-profits**
Supported an expert in assessing the whether an institution's activity establishes it as a non-profit organization.
- **In Re: High Tech Employees Antitrust Litigation**
United States District Court, Northern District of California
Supported an expert in the analysis of an alleged conspiracy to suppress employee compensation.
- **The State of Illinois v. Hitachi et al.**
Circuit Court of Cook County, Illinois, Chancery Division
Supported an expert in the analysis of liability related to allegations of price-fixing.
- **In Re: TFT-LCD (Flat Panel) Antitrust Litigation**
United States District Court, Northern District of California, San Francisco Division
Supported experts in the analysis of pass-through related to allegations of price-fixing in a series of related cases.
- **Price-fixing (multiple)**
Supported experts in the analysis of alleged conspiracies to fix prices.
- **IP Litigation (multiple)**
Supported experts in the development of damages methodologies in a series of reports in an IP litigation involving smartphones.

OTHER PROFESSIONAL ACTIVITIES

Co-Editor, *Labour: Review of Labour Economics and Industrial Relations*, September 2006 – September 2010

Program Committee member for the 2004 Society of Economic Dynamics Conference in Florence, Italy

REFEREEING

American Economic Review, Canadian Journal of Economics, Contemporary Economic Policy, Demography, Econometrica, Economic Inquiry, The Economic Journal, European Economic Review, International Economic Review, Journal of Business and Economic Statistics, Journal of Economics and Business, Journal of Human Resources, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, Labour Economics, Law Commission of Canada, Regional Science and Urban Economics, Research in Labor Economics, Review of Economics of the Household, Review of Economic Studies, Scandinavian Journal of Economics, Social Research and Demonstration Corporation, Social Sciences and Humanities Research Council of Canada, Southern Economic Journal

TEACHING EXPERIENCE

Graduate Labor Economics, Boston College, 2007-2010

3rd-4th Year Ph.D. Thesis Workshop, Boston College, 2007-2010

Introductory Undergraduate Econometrics, Boston College, 2007-2008

Introductory Undergraduate Econometrics, Queen's University, 2001-2006

Graduate Labor Economics, Queen's University, 2000-2001, 2003-2004

Ph.D. Thesis Seminar, 2005

RESEARCH GRANTS

Principal Investigator, "Home Production, Health and Consumption Behavior in Elderly Households," (with Arthur Lewbel, Co-Investigator) 2009-2010, Steven H. Sandell Grant Program in Retirement Research, Center for Retirement Research at Boston College (funded by the Social Security Administration), \$45,000

"Marriage, Fertility, and the Demographic Transition," 2006-2010, Social Sciences and Humanities Research Council of Canada, \$71,325

Seitz (Shannon) CV

Co-Investigator, “Making Work Pay: Policy Alternatives to Increase the Employment of Low Skill Workers,” (with Jeremy Lise and Jeffrey Smith, Co-Investigators), 2004-2005, \$5,000

“A Macroeconomic Analysis of the Family,” 2004-2005, Queen’s University Advisory Research Council, \$5,000

Co-Investigator, “Public Policy Implications of Workplace and Household Interactions in the New Economy,” (with Chris Ferrall, Principal Investigator) 2003-2006, Social Sciences and Humanities Research Council of Canada, \$172,620

“Marriage and Fertility in Equilibrium,” 2003-2004, Queen’s University Advisory Research Council, \$5,000

Co-Investigator, “Estimating the Equilibrium Impacts of the Self-Sufficiency Project” (with Jeffrey Smith, Co-Investigator), Social Research and Demonstration Corporation, 1999-2003, \$30,000

PUBLICATIONS

Legal

O’Laughlin, Laura and Seitz, Shannon, “Will Expanded EEO-1 Data Collection Yield New Insights?” *Law 360*, September 7, 2016

Asker, John and Seitz, Shannon, “Vertical Practices and the Exclusion of Rivals Post *Eaton*,” *CPI Antitrust Chronicle*, July 2013.

Labor

Lise, Jeremy, Seitz, Shannon and Smith, Jeffrey. “Evaluating Search and Matching Models Using Experimental Data,” *IZA Journal of Labor Economics*, 2015, 4:16, 1-35.

Choo, Eugene and Seitz, Shannon, “The Collective Marriage Matching Model: Identification, Estimation, and Testing,” in Eugene Choo, Matthew Shum (ed.) *Structural Econometric Models* (Advances in Econometrics, Volume 31), Emerald Group Publishing Limited, 2013, pp. 291-336.

Lise, Jeremy and Seitz, Shannon. “Consumption Inequality and Intra-Household Allocations.” *The Review of Economic Studies*, 2011, 78, 328-355.

Seitz, Shannon. “Accounting for Racial Differences in Marriage and Employment.” *Journal of Labor Economics*, July 2009 27(3): 385-437.

Seitz (Shannon) CV

Bowlus, Audra and Seitz, Shannon. "Domestic Violence, Employment and Divorce." *International Economic Review*, November 2006, 47(4): 1113-1150.

Bowlus, Audra and Seitz, Shannon. "Search Friction in the U.S. Labor Market: Equilibrium Estimates from the PSID," in H. Bunzel, B.J. Christensen, P. Jensen, N.M. Kiefer, and D.T. Mortensen (eds.), *Panel Data and Structural Labour Market Models*. New York: North Holland (2000).

WORKING PAPERS

Lise, Jeremy, Lamadon, Thibaut, Seitz, Shannon and Smith, Jeffrey, "Equilibrium Policy Experiments and the Evaluation of Social Programs," under revision.

Beauchamp, Andrew, Sanzenbacher, Geoffrey, Seitz, Shannon, and Meghan Skira, "Single Moms and Deadbeat Dads: The Role of Earnings, Marriage Market Conditions, and Preference Heterogeneity," accepted at *International Economic Review*.

RESEARCH IN PROGRESS

Rios-Rull, Jose-Victor, Seitz, Shannon, and Tanaka Satoshi, "Sex Ratios and Long-Term Marriage Trends."

Butikofer, Aline, Lewbel, Arthur and Shannon Seitz. "Health and Retirement Effects in a Collective Model of Older Households."

PRESENTATIONS AT CONFERENCES

An Empirical Model of Intra-Household Allocations and the Marriage Market

Meeting of the Society of Economic Dynamics, Boston, July 2008

Analytical Labor Economics Conference, University of Chicago, November 2007

Marriage Matching, Risk Sharing and Family Labor Supplies

Canadian Economics Association Annual Meeting, Halifax, June 2007

Econometric Society North American Winter Meeting, Boston, January 2006

The Demographic Transition and Long-Term Marriage Trends

Canadian Macroeconomics Study Group Meeting, Vancouver, November 2005

The University of Western Ontario 2nd Economics Alumni Conference, September 2005

Econometric Society World Congress, London, August 2005

Meeting of the Society of Economic Dynamics, Florence, July 2004

17th Annual Congress of the European Society for Population Economics, Lausanne, June 2003

Consumption Inequality and Intra-Household Allocations

Essex Economics Workshop, Essex UK, November 2006

Seitz (Shannon) CV

IZA/ZEW/CHILD/C.V. Starr Center (NYU) Workshop on “Interaction Within the Family: Collective Approach and Bargaining Models,” Turin, October 2005
Institute for Policy Research Summer Workshop, University of Wisconsin-Madison, June 2005
CIRPEE Workshop on Applied Micro-Econometrics, Université Laval, Quebec, April 2005
Zeuthen Workshop, University of Copenhagen, November 2003

Equilibrium Policy Experiments and the Evaluation of Social Programs

2nd ZEW Conference on Evaluation Research, Centre for European Economic Research, Mannheim, October 2004
IZA/SOLE Transatlantic Meeting of Labor Economists, Buch on Lake Ammersee, Germany June 2003
Institute for Policy Research Summer Workshop, University of Wisconsin-Madison, June 2003
Society of Labor Economists Annual Meeting, poster session, Baltimore, May 2002
Canadian Economic Association Annual Meeting, Montreal, May 2001

Cohabitation, Marriage and Divorce in Equilibrium

Canadian Econometrics Study Group Annual Meeting, Quebec, October 2002

Accounting for Racial Differences in Marriage and Employment

Workshop on Life-Stages and Allocation, University of Copenhagen, February 2002
European Meeting of the Econometric Society, Lausanne, August 2001
American Economic Association Annual Meeting, New Orleans, January 2001
Conference on Numerically Intensive Policy Analysis, Queen’s University, April 2000
Meeting of the Society of Economic Dynamics, San Juan, June 2000

Domestic Violence, Employment and Divorce

Canadian Economic Association Annual Meeting, Toronto, May 1999
John Deutsch Institute for the Study of Economic Policy Conference on Women and Work, Queen’s University, April 1998

DISCUSSIONS

The 14th Annual International Industrial Organization Conference, “Government Free Riding in Medical Research,” by Margaret Kyle, David Ridley, and Su Zhang, Philadelphia, April 2016.

Canadian Macroeconomics Study Group Meeting. Discussant for “Why Are Married Men Working So Much?” by John Knowles, Montreal, November 2006

Econometric Society North American Winter Meeting. Discussant for “Worker Mobility in Bolivia: On-The-Job Search Behavior of Private and Public Sector Employees” by Lykke Andersen and Bent-Jesper Christensen, Boston, January 2006

American Economic Association Annual Meeting. Discussant for “Addicted to Love? A Dynamic Model of Teen Sex and Fertility” by Peter Arcidiacono, Washington, January 2003.

American Economic Association Annual Meeting. Discussant for “Do Innovations in Birth Control Technology Increase the Welfare of Women?” by Aloysius Siow, Atlanta, January 2002.

Canadian International Labour Network Conference on Labour Market Institutions and Outcomes. Discussant for “An Economic Model of Locus of Control and the Human Capital Investment Decision” by Thomas DeLeire and Margo Coleman, Burlington Ontario, September 2000.

INVITED SEMINARS

2008-2009: Dalhousie University, Queen’s University, University of Calgary, University of Michigan, University of Washington at St. Louis, Vanderbilt University

2005-2007: Boston College, Duke University, Georgetown University, New York University, Syracuse University, University of Connecticut, University of Guelph, University of Quebec at Montreal, University of Rochester, Yale University, York University

2002-2004: Boston University, Carnegie Mellon University, Cornell University, Duke University, HEC Montreal, McGill University, New York University, Simon Fraser University (2), University of Arizona, University of British Columbia, University of Maryland, University of Maryland Population Research Center, University of North Carolina at Greensboro, University of Pennsylvania, University of Quebec at Montreal, University of Toronto

1999-2001: Concordia University, Dalhousie University, McMaster University, State University of New York at Albany, State University of New York at Stony Brook, Tulane University, Universite Laval, University of Alberta, University of Calgary, University of Colorado at Denver, University of Kentucky, University of Toronto (2), University of Virginia, University of Waterloo, York University