

ISHITA RAJANI, PH.D.

Vice President

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Dr. Rajani specializes in the application of microeconomics, econometrics, and statistics to complex litigation matters in the areas of antitrust and competition. Her antitrust work includes both civil and criminal litigation across a variety of industries, including agriculture, digital platforms, energy, telecommunications, health care, and pharmaceuticals. In criminal antitrust litigations, Dr. Rajani has analyzed economic issues around alleged price-fixing and has supported clients and experts through fact discovery, provided consulting support to attorneys through trial, and helped experts prepare for trial testimony. In civil antitrust litigations, she specializes in working on complex, data-intensive litigation matters involving class certification, liability, and damages stemming from allegations of price-fixing, monopoly, and monopsony. Dr. Rajani has analyzed economic issues pertaining to allegations of attempted monopsonization in agricultural industries, attempted monopolization of digital platforms, and alleged manipulation of pricing benchmarks in energy markets. She has also worked on labor and employment, commercial dispute, and privacy and data breach matters. Dr. Rajani's writings have been published in *Economic Inquiry*, *Global Competition Review's Merger Remedies Guide*, and *Law360*.

EDUCATION

2017	Ph.D., economics, Princeton University
2013	M.A., economics, Princeton University
2011	M.S., quantitative economics (<i>first division with distinction</i>), Indian Statistical Institution
2009	B.A., economics (<i>honors</i>), Lady Shriram College, University of Delhi, India

PROFESSIONAL EXPERIENCE

2017–Present Analysis Group, Inc.
Vice President (2023–Present)
Manager (2020–2022)
Associate (2017–2019)

EXPERT ENGAGEMENTS

- *USA v. Jason McGuire, et al.*
US District Court, District of Colorado
Retained as an expert witness on behalf of the defendants in a criminal matter to evaluate allegations of price-fixing agreements.

SELECTED CONSULTING EXPERIENCE

Antitrust and Competition

- ***USA v. Jayson Penn, et al.***
US District Court, District of Colorado
Supported an expert witness in an analysis of the broiler chicken industry and in evaluating allegations of price-fixing agreements. This case was named “Behavioural Matter of the Year – Americas” by *Global Competition Review* (GCR).
- ***USA and the State of North Carolina v. Charlotte-Mecklenburg Hospital Authority***
US District Court, Western District of North Carolina
Supported a US Department of Justice (DOJ) expert in an investigation of steering and tiering contractual provisions between Charlotte-Mecklenburg Hospital Authority and payers.
- ***In re: Qualcomm Antitrust Litigation***
US District Court, Western District of North Carolina
Supported an expert in an analysis of the semiconductor industry, and in assessing liability issues associated with Qualcomm’s alleged anticompetitive behavior
- ***Watson v. Bank of America Corporation***
Supreme Court of British Columbia
Supported an expert witness to evaluate class certification issues associated with allegations that merchants in British Columbia were forced to pay excessive interchange fees because of anticompetitive agreements between Visa, MasterCard, and various banks.
- ***William Morris Endeavor and Creative Artists Agency v. Writers Guild of America***
US District Court, Central District of California
Supported an expert witness engaged to evaluate the economic relationship between writers and showrunners, including the extent to which the groups are in wage and job competition with each other. Evaluated substitutability based on, among other factors, differences in compensation, employment terms, and responsibilities.
- **Confidential antitrust class certification matters**
Supported experts in assessments of common impact of alleged conduct in matters related to energy markets and digital platforms.
- **Antitrust litigations in agricultural industries**
Supported experts in assessing liability in cases alleging monopsony claims in agricultural industries.
- **Antitrust litigation in the pharmaceutical industry**
Supported an expert in conducting damages analyses in a matter involving allegations of overcharges by a payer due to settlements between branded and generic drug manufacturers.
- **Antitrust litigation involving pay-for-delay allegations**
Supported an expert in assessing the alleged delayed market entry of a generic drug in a direct purchaser antitrust litigation.
- **Antitrust litigation in the shopping center industry**
Supported an expert in addressing market definition and other alleged antitrust claims against a trade association.

Others

- ***Collins, et al. v. City of Milwaukee, et al.***
US District Court, Eastern District of Wisconsin, Milwaukee Division
Supported an expert addressing allegations that the Milwaukee police department engaged in a practice of suspicionless stops and frisks that disproportionately impacted Black and Latino people.
- ***Anderson, et al. v. Laboratory Corporation of America Holdings***
US District Court, Middle District of North Carolina, Greensboro Division
Supported an expert addressing allegations that LabCorp's prices for clinical tests were unfair and unreasonable, and that a class-wide common method could be used to estimate fair and reasonable prices for these tests.
- **Confidential admissions matter**
Supported an expert in analyzing factors affecting undergraduate admissions decisions for a major university.
- **Confidential third-party lending issue**
Supported an expert in evaluating a third-party lending relationship between a bank and financial technology company.
- **Confidential data breach issues**
Supported experts in evaluating class certification issues related to the estimation of common damages across individuals involved in a data breach.
- **Litigations involving controlled substances**
Supported an expert in assessing liability across the supply chain and the impact of that assessment on damages.

PEER-REVIEWED PUBLICATIONS

"Within-Mother Estimates of the Effects of WIC on Birth Outcomes in New York City," with Janet Currie, *Economic Inquiry* (2015)

OTHER ARTICLES AND PUBLICATIONS

"How Workplace Disparities May Arise: An Economic Outline," with Cameron Fowler and Jee-Yeon Lehmann, *Law360* (Feb. 15, 2019)

"Economic Analysis of Merger Remedies," with Martha Samuelson and Alex Robinson, *GCR Merger Remedies Guide*, 4th Edition (Nov. 8, 2021)

WORKING PAPERS

"Are Public Funds Used to Maintain Ruling Coalitions? Evidence from India," *SSRN Working Paper* (2017)

"Lifecycle Contraceptive Choice in Sub-Saharan Africa," with Nikhil Gupta, *SSRN Working Paper* (2017)

“Lifecycle Fertility and the Impact of Family Planning Programs: Evidence of Southern Africa,” with Nikhil Gupta, *SSRN Working Paper* (2017)

PRESENTATIONS AND SPEAKING ENGAGEMENTS

“Are Public Funds Used to Maintain Ruling Coalitions? Evidence from India,” World Bank Annual Bank Conference on Development Economics, (June 25, 2018)

“Lifecycle Fertility and the Impact of Family Planning Programs: Evidence of Southern Africa,” Center for Global Development Third Annual Birdsall House Conference on Women, (December 7, 2017)

SELECTED HONORS AND AWARDS

2015–2016 Griswold Center for Economic Policy Studies Fellowship, Princeton University

2011–2012 Harold Willis Dodds Merit Fellowship in Economics, Princeton University

2009 Ranade Prize and Vidya Vati & Sohan Lal Nayyar Gold Medal for Best Student in Economics, University of Delhi

2007–2009 Shri JN Kataria Prize for the Best Student in Economics, Lady Shriram College

REFEREEING

Journal of Health Economics, Health Economics

LANGUAGES

Hindi (native), English (fluent)